

Vinod Gupta is the Managing Partner, Everest Venture Group. An entrepreneurial career spanning over 50 years, Vinod has served as an ambassador of USA. He is a philanthropist supporting causes related to education, health and welfare. Despite a modest background from a small town in Uttar Pradesh, not only he reached the pinnacle of success but gave the IIT education a new direction defining the path of success for others. He is the pioneer of management and law education in the IIT system.



Vinod grew up in the village of Rampur, Maniharan, District of Saharanpur UP India. He graduated with B.Tech. in Agricultural Engineering from Indian Institute of Technology Kharagpur in 1967. He completed MS in Agricultural Engineering and MBA from the University of Nebraska, Lincoln in 1969 and 1971 respectively. He was conferred with Honorary Doctorate by the Monterey Institute of International Studies, Monterey, University of Nebraska, Lincoln and Singhania University, Udaipur India.

Mr. Gupta founded Business Research Services in 1972 with a \$100 bank loan, two part-time employees, and 4,800 Yellow Page phone directories, and started compiling business lists from the Yellow Pages which led to the foundation of a successful company in collaboration with American Business Lists. In 1993, Mr. Gupta took the company public and American Business Information was listed on the Nasdaq Stock Exchange. Mr. Gupta also completed 45 acquisitions in 12 years. By 2007, infoGroup had expanded from a handful of employees to a workforce of more than 6,000 employees with sales topping \$750 million.

Vinod was appointed as the US Consul General to Bermuda and was nominated by the President to be the US ambassador to Fiji. He served as a trustee of the John F. Kennedy Center for the Performing Arts in Washington, DC - Appointed by President Clinton from 2000 – 2006.

Mr. Gupta is still working and has started other companies and is busy doing charitable work. He has donated over \$100 million in charitable contributions mostly for education and healthcare. Some of his key charitable work include:

- IIT Kharagpur - The Vinod Gupta School of Management was the first business school in the IIT system, Rajiv Gandhi School of Intellectual Property Law was the first law school in the IIT system, Prof. A.S. Davis Chair
- University of Lucknow - Giri Lal Gupta Institute of Public Health and Giri Lal Gupta Student Center, Christian College in the honour of his father and Shanker Dayal Sharma Institute for Democracy in the honour of his father's friend and former President of India Dr. S D Sharma.
- Rampur Maniharan, District Saharanpur, Uttar Pradesh - Ram Rati Institute of Technology to give vocational training to women in rural areas, William Jefferson Clinton Science and Technology Center to give high-quality education to village children from grades 1 to 12, Hillary Rodham Clinton School of Nursing to educate village girls for professional jobs.
- Various programs at the University of Nebraska
- Scholarship Fund at George Washington University
- Ben Gupta Scholarship Fund at Phillips Exeter Academy
- Save the Tigers in Ranthambore